# "In the Middle of Nowhere"

Your strategic plan is sound...

You have a great product...

You have even been re-engineered...

Your team is the best you have ever assembled. They have the highest levels of knowledge, skills and commitment...

### Still you are not achieving your objectives... What's up?

Maybe your team is operating in an environment that blocks their success --- an incomplete sense of trust, a lack of clarity in sense of purpose, competing standards for success, and intruding personal agendas. What can you do to enhance team performance and achievement?

The consultants at Rembisz & Associates propose a "break-through" experience for your team, one that provides a clear assessment of team strengths and areas for team and individual improvement.

We do this by using "Orienteering" as a metaphor for your business purpose, strategies and environment. Orienteering, known as "the thinking sport," is an intellectual as well as physical challenge. Popular in Europe for years,

it can be a stroll, a hike, or a race - depending on your team's desire. The challenge is for the team to work together to find their way through the wilderness to various checkpoints and to a final destination using a topographical map, a compass, and other equipment. Additional team obstacles or challenges are found along the way. The experience requires planning, problem

solving, risk taking collaboration, communication, conflict management, leadership and team playing.

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Orienteering puts your team in an environment with all of the challenges of your *real* world.

This allows the team to see itself clearly. The team members get a visceral assessment of how they are working together and what they must do collectively and individually to achieve even greater success and achievement.



### This is accomplished by:

- Overlaying your business plan, needs, issues, and challenges on the orienteering metaphor.
- Conducting a one or two-day field experience which includes:
  - Group-work developing current business and team priorities, and business issues blocking your effectiveness and teamwork
- Group-work creating remedies based on the lessons learned from the orienteering experience and linking these to your priority business and team challenges back at the office
- Follow-up evaluation of the effectiveness of the remedies



## "In the Middle of Nowhere"

Is effective because:

- > It addresses the highest priority business and team challenges
- It provides clarity on purpose and outcomes
- It improves team working relationships
- > It's quick. It's lasting. It's fun
- It leads to more effective learning as it combines all of the learning styles: auditory, visual, and kinesthetic
- It provides insight into organizational and team dynamics in the context of a fast-changing, fast-paced environment
- It's an excellent process for helping companies to integrate following a merger or acquisition, to come together after a change in leadership, or to deal with substantive cultural change
- It adds value to meetings and conference venues utilizing indoor and outdoor environments, action learning, and relationship building processes



#### What clients say about their In the Middle of Nowhere experience:

"Our team learned about the behaviors and attitudes necessary for effective and high impact team performance. The orienteering experience was energizing, provided insights, and increased our awareness of what is needed for sustained, optimal team work and team playing." (Life Sciences Company)

"By observing our team and individual performance during the orienteering exercise, it became clear what was getting in the way of our being an effective team. During the debriefing we were able to identify what we needed to do to improve our team work and team playing, and to take us to the next level of performance." (Consumer Electronics Company)



"It's all about building relationships, maintaining focus, and working together towards shared goals and objectives. The 'In the Middle of Nowhere' experience was an excellent metaphor to see how we work together, deal with uncertainty and ambiguity, solve problems, address conflict and disagreement, and how we achieve results." (Defense Contractor)

Rembísz & Associates (founded in 1985) has conducted this experience internationally for senior executive teams of Fortune 50 companies, startups, small businesses and partnerships, and for Federal, local and state government. Our consultants are trained in the social sciences and are all experienced organizational consultants. Our mission is to provide a high quality and professional experience tailored to meeting your organizational needs and requirements.

For more information regarding "In The Middle of Nowhere", contact us at www.rembisz.com.

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